

minster



Meet the MD: Nick Marlow

When he's not in the office, Nick Marlow likes to relieve the stress of being an MD with a little rock 'n' roll. Our managing director talks to The Business Quarter (bqlive.co.uk) on why he believes in the importance of everyone taking ownership.

Describe your role in brief:

I am responsible, alongside the rest of the senior leadership team, for setting the long-term strategic direction of the company, our business development strategy and ensuring that our team of 20 specialists deliver the systems and software we promise to clients.

Give us a brief timeline of your career so far – where did you start, how did you move on?

My first role was at Decca, a UK electronics firm where I studied an HNC in electronic engineering. Whilst at Decca, I was very fortunate to have the opportunity to understand more about the sector, learn from some fantastic people and understand what a difference great customer service can make. From there I moved to

Minster Micro, then owned by Pegasus Software, in 1982. After four years, I took the bold step and purchased Minster Micro from Pegasus in 1986. I have been in the hot seat since.

What do you believe makes a good leader?

To me, being a good leader is someone with conviction and a vision. A leader should be credible and someone who has the ability to get their team marching behind them.

How do you alleviate the stress that comes with your job?

Rock 'n' roll! I play in a local band and this helps to relieve stress and give me other things to focus on. Minster have organised a charity fundraising evening on Saturday 25th March in Stourport and we are playing there - if you want to see us live!

Of course, our two kids and our dog Dave keep my wife and I busy away from work. I wouldn't have it any other way.

When you were little, what did you want to be when you grew up?

If you were to ask my mum this question she would say I wanted to be in the army so that I could come home at dinner time in my jeep to have fish fingers and chips! Obviously, in reality this dream turned out very differently!

Where do you see the company in five years' time?

I see us with a larger team, providing more support to a bigger number of businesses and connecting where it counts with clients. We're on a really exciting journey of growth at the moment and have a fantastic future ahead.

Rock & (Hot Pork) Roll Charity Fundraiser Night

We are holding a charity night in aid of Smith-Magenis Syndrome Foundation UK. Smith-Magenis Syndrome (SMS) is a rare genetic disorder that affects 1 in 25,000 children. The major

features include intellectual disability, sleep disturbances and behavioural problems. The night will be held on **Saturday 25th March** at The Wharf in **Stourport**. The event will start at

7.30pm. **Tickets cost £10**. Nick Marlow's band 'The Spaffers' will be performing a set (covering songs from the 50's - 2000's) and hot pork rolls will be available with the price of your ticket.

Technology You Can Count On

Spring | 2017

New Financial Year, New Payroll

Do you think your payroll is up to standards? Does it do everything you need? With the new financial year creeping up on us, now is the time you need your payroll to be the best it can be.

Did you know 1 in 20 employees in the UK are paid using a Pegasus Payroll system?

The Award-winning Opera 3 Payroll & HR software is HMRC PAYE recognised and is designed with automated features to take the strain out of processing your payroll, by helping out with tax, pension and employment legislation.

Key features of Pegasus Opera 3 Payroll include:

- Pegasus Opera 3 payroll allows you to submit **Real Time Information (RTI)** to HMRC.
- **Integration with pension providers** allow contributions to the employee's pension scheme to be sent electronically to NEST (National Employment Savings Trust).
- Opera 3 Payroll and HR is **customisable** to meet your needs so forms can be changed, conditions added to fields and menus can be modified.

· As a separate module, the **Pegasus P11D Organiser** can give you a management and reporting tool for employee benefits and expenses, making them easier to manage.

· The payroll software now offers **Email Payslips** as standard, allowing you to move towards a paperless, more economically friendly office.

· You can do **salary sacrifice** within the payroll.

· **Web Xchange** is a separate module that can integrate with Pegasus Opera 3 Payroll, which allows you to securely access Opera 3 data from your web browser on a number of devices.

Pegasus Opera 3 payroll has many other useful features to help businesses payroll run smoothly and efficiently.

For further information, please call Minster on 01562 68211 or email sales@minstermicro.co.uk.



Made In The Midlands Exhibition

We're now approaching exhibition season and following on from our success last year, you'll see Minster showcasing again this year as a Gold Partner at the Made In the Midlands Exhibition in May at the Ricoh Arena, Coventry.

The exhibition has been branded 'Bigger, Better and Bolder' to capture the wide scale growth of the event.

This means there will be plenty of ideal networking opportunities with many local companies. At the exhibition you can expect to see over 2,000 representatives of the Midlands manufacturing sector and a record-breaking 200 exhibition stands.

The Made in the Midlands 8th Exhibition is a full day event which brings together the very best of Midlands manufacturing & engineering services from across a wide variety of sectors.

It's free to register so if you are interested in attending the Made in the Midlands exhibition

We're very much looking forward to the event and would love for you to come and say hi to us - we're on stand D25!

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