

# Celebrating the success of our 40th year in business

Since our business was established in 1979, we have supplied over 500 businesses across the UK and Ireland with a variety of IT support from infrastructure services and business software packages to telephony and cyber security solutions.

Since then we have grown from **strength to strength**, supplying and supporting the very best products from our esteemed partners such as **Microsoft** and **HP**.

**In the past 5 years alone, we have grown our employee number by 25% and encourage development so each member of the team can be the best version of themselves.**

Following **positive feedback** from this year's Payroll upgrade season and ensuring all our Pegasus customers were Making Tax Digital compliant for the first year, we have since reflected on the **successes of recent years**.

From being short-listed for an award based on our **apprenticeship efforts** to running a Knowledge Transfer Program with local **Birmingham University** graduates, we are true believers in the development of young people and our support desk thrives on the enthusiasm and ideas that they bring with them.

We have also recruited a number of **highly experienced professionals** who have been working in the IT industry

for many years - bringing with them a **depth of knowledge** to help deliver the very best support for the products and services we offer.

Looking after the employees who have been here for many years is also a **key part of our success** - by ensuring they are offered relevant courses to be able to offer our customers the **most up to date advice** and solutions to any issues they have.

We pride ourselves on being part of our customer's team, building relationships so that we can help them achieve their business goals.

As over **60% of our customers are manufacturers**, the commitment we have to learning about our customers is evident in our involvement with the **Made in the Midlands** group which provides support and networking opportunities to manufacturing companies in the Midlands area. As a **Gold member** of the 'MiM' group, we had a successful show this year where we were able to help celebrate their **10th birthday** as well as our **40th birthday** and winning **Pegasus Midlands Partner of the Year 2019** award.

**So to round up and reflect on not just 2019 but over the past 40 years, we're proud to see how far we've come in both our offering, our knowledge base, our staff and ultimately in how we deliver incomparable support to our customers.**

# How future proof is your ERP system?

## **Opera 3 SQL SE is the latest in Pegasus's advancements, offering a system built on the latest Microsoft technologies**

Opera 3 SQL SE is a solution for small and medium companies, with the power to help them aim much higher. It's designed with the everyday business needs in mind and is built on powerful Microsoft technologies taking efficiency and security to another level.

This way you know it can continue to support you well into the future. As it's fully customisable, your system will be ready for the challenges you face today while also giving you the peace of mind about how it will handle tomorrow.

Pegasus Opera 3 SQL SE applications are designed to eliminate manual processes, integrate directly with Excel spreadsheets, and give you easy access to the information you need to steer your business.

Not only will does it give total visibility and control of your business. it also allows you to manage multiple companies and multiple currencies, and access key insights and reporting that links directly to Excel - giving a unified view of the business.

The way that Opera 3 SQL SE delivers the required information at the right time allows for fully informed decision-making.

**Whether your business is in manufacturing, retail, wholesale, distribution, transport, service or education through to construction, engineering, charitable or any other area, Pegasus Opera 3 SQL SE provides the tools to improve the way everyone in your organisation works.**

For further information on Opera SQL SE, contact the sales team via email [sales@minstermicro.co.uk](mailto:sales@minstermicro.co.uk) or call 01562 68211.

## **Christmas Opening Hours**

Support lines will be open as per below:

Monday 23rd December- Normal Opening Hours

Tuesday 24th December - 9am until 2pm

We will then reopen on Thursday 2nd January at 9am.

We would like to take this opportunity to thank you for your custom. We wish you a great Christmas and prosperous new year.

